

## BUSINESS INFORMATION

**PLEASE NOTE: CUSTOMERS CLAIMING SALES TAX EXEMPTION MUST ATTACH A CURRENT TAX EXEMPTION CERTIFICATE**

BUSINESS LEGAL NAME			IN BUSINESS SINCE	
BILLING ADDRESS			TYPE OF BUSINESS	
CITY			ANTICIPATED YEARLY PURCHASES	
COUNTY NAME		BUSINESS STRUCTURE		TAX EXEMPTION #
STATE	ZIP CODE	CORPORATION <input type="checkbox"/>	PARTNERSHIP <input type="checkbox"/>	
		PROPRIETORSHIP <input type="checkbox"/>	DIVISION <input type="checkbox"/>	
PHONE	FAX	EMAIL	PURCHASE ORDER REQ. Yes <input type="checkbox"/> No <input type="checkbox"/>	

**SHIPPING ADDRESS IF DIFFERENT FROM ABOVE ( please provide full address / phone / fax / zip code )**

## COMPANY PRINCIPALS RESPONSIBLE FOR BUSINESS TRANSACTIONS

NAME / TITLE	PHONE	S.S.N.	SHARES%
NAME / TITLE	PHONE	S.S.N.	SHARES%
NAME / TITLE	PHONE	S.S.N.	SHARES%

## PROVIDING ESTIMATED FINANCIAL FIGURES HELPS TO SERVE YOU BETTER

ACCOUNTS RECEIVABLE \$	ACCOUNTS PAYABLE	ANNUAL SALES
INVENTORY NET VALUE \$	OWNING BANK	NET WORTH

## BANK REFERENCES

NAME OF BANK	CONTACT NAME	
BRANCH	ADDRESS	
CHECKING ACCOUNT NUMBERS (INCL. TRANSIT #)	PHONE	FAX

## TRADE REFERENCES

FIRM NAME - CONTACT NAME	ADDRESS	PHONE	FAX
FIRM NAME - CONTACT NAME	ADDRESS	PHONE	FAX
FIRM NAME - CONTACT NAME	ADDRESS	PHONE	FAX

## THE SIGNER (S) HAS READ & AGREES TO THE FOLLOWING TERMS & CONDITIONS

- The applicant hereby authorizes Spencer Fluid Power, Inc. or its agents to request and receive credit and other information about the applicant, including from any credit bureau or reporting agency, the banks and trade references mentioned above and any other person with whom the applicant may have financial dealings.
- The applicant agrees to comply with all terms and conditions appearing on invoices provided by Spencer Fluid Power, Inc. including all terms of sale and terms of credit.
- The applicant acknowledges that the Spencer Fluid Power, Inc. terms of sale including the obligation to pay service charges (currently at the rate of 1 1/2% compounded monthly) on any amounts not paid by the applicant when due.
- In consideration of Spencer Fluid Power, Inc. granting credit to the customer, I (we) personally and jointly guarantee to Spencer Fluid Power, Inc. the payment of all monies due or shall at anytime hereafter be due to Spencer Fluid Power, Inc.
- The applicant agrees to pay all costs and expenses, including but not limited to, third party collection agency fees, attorney's fees, legal expenses and/or other fees or expenses incurred enforcing any terms of this agreement while collecting amounts owed.

SIGNATURE (from owners or authorized manager)	STATE	DATE
PRINT NAME	TITLE	

INTERNAL USE ONLY	Filled by:	Date:	Suggested credit limit	BRANCH/ BUSINESS UNIT	CUSTOMER PRICE TYPE
				SALESMAN REP#	